



A.R.PRO.M.A. Associazione Revisori, Produttori di Macchine ed Attrezzature Agricole - via Molinasso 18 - 12038 Savigliano (CUNEO) - Tel. +39 0172 712207 - Cod. Fisc. 96031820044 - www.arproma.it - arproma@confartcn.it

COMPANY PROFILE

company data (dati aziendali)

Company Name (Ragione Sociale): Boffa Guido costruzioni meccaniche snc

Address (Indirizzo): Via Cane Guido 102

City (Comune): Diano d'Alba

Phone: 0039 (0)173 231519

Fax: 0039 (0)173 231519

E mail: info@motocarriola.it

Website: www.motocarriola.it

Last Turnover (Ultimo fatturato disponibile): 300.000

N° of employees (n° di dipendenti): 3

Contact Person - name and position (Persona di riferimento – nome e titolo): Boffa Gianfranco titolare

Spoken Languages (Lingue parlate): Inglese, francese

activity (attività)

Short Description of your Company and **Production** (Breve descrizione dell'azienda e della produzione): The Boffa Guido Snc was founded in 1978 as a company concerned with mechanical carpentry, industrial and agricultural maintenance. Throughout the years developed a growing interest in the production of engineering and machinery dedicated to agriculture. Thus, the creation of the brand WGREEN TECHNOLOGY designed to better manage a wide range of machines with the aim of improving working conditions for small handling and distribution. All machines in the range are carefully designed and implemented directly in our headquarters. We use the best building materials, high resistance powder coatings, CAD-CAM software and processing stations with laser cutting and CNC and qualified personnel for their assembly all strictly Made in Italy. The close contact with the end users has lead to the development of many special applications used not only for agriculture but also in the food sector, botanical nursery, farming, floriculture, horticulture, livestock, spraying, logistics, harvest, mobility of people with disabilities etc.

Our machines are characterized by the use of a 36V-48V power supply, choice created to offer a product for professional use with high autonomy and high power. We also have a new line of machines with 24V power supply used mostly for engaging hobbies, respecting the same quality standards as those 36V designed to offer an affordable, reliable and versatile machinery according to the purpose of the use. Many of the models are patented and some have also received important awards for technical innovation (**Two from EIMA 2016**). We're actually working in a new range of machines tools holder for harvest, snow removal, sprayer, mobility and 4WD and precision farming. All our products are regularly comply with current European standards and CE marked.

Specific sector of activity (settore specifico di utilizzo dei vostri macchinari)

- ☒ Wine growing (viticoltura)
- ☒ Zootechnics (zootecnia)
- ☒ Agriculture (agricoltura)
- ☒ Forestry (silvicoltura)
- ☒ Gardening (giardinaggio)
- ☒ Other (Altro) Please detail (specificare): Mobility

certifications and other information (certificazioni e altre informazioni)

Does your company have quality certifications? (L'impresa possiede certificazioni di qualità?)

- ☒ YES (SI) ☐ NO (NO)

If yes, please detail (se sì, specificare):

- ☐ ISO 9001
- ☐ ISO 14000
- ☒ CE Mark (Marchio CE)
- ☐ Other (Altro) Please detail (specificare):

Does your company have environmental certifications? (L'impresa possiede certificazioni ambientali?)

- ☐ YES (SI) ☒ NO (NO)

If yes, please detail (se sì, pregasi dettagliare):

Does or did your company participate in co-design activities together with clients? (La vostra impresa partecipa o ha partecipato da attività di co-progettazione con uno o più client?)

- ☒ YES (SI) ☐ NO (NO)

Does your company invest in R&D? (L'impresa investe in ricerca e sviluppo?)

- ☒ YES (SI) ☐ NO (NO)

If yes, please give turnover % (se sì, fornire % fatturato): 7

Did your company register any patents? (L'impresa ha depositato brevetti?)

☒ YES (SI) ☐ NO (NO)

If yes, please detail in which country/ies (se sì, pregasi dettagliare in quale paese/i): Italy

Main competition factors of the company (principali fattori competitivi dell'azienda)

☒ Price (Prezzo)

☒ Quality (Qualità)

☒ Technology (Tecnologia)

☒ Customization (Customizzazione)

☒ Service (Servizio)

☐ Other (Altro) Please detail (specificare):

Export (esportazioni)

Do you export any products? (La sua Azienda opera già con l'estero?):

☒ YES (SI) ☐ NO (NO)

If yes, please give Export % of Turnover (Se sì, fornire % Export del fatturato) 15

Do you already export to (Esportate già in):

☒ Paesi - specificare Francia, Svizzera, Norvegia

Partners you are looking for (Tipologia di partner commerciali cui siete interessati):

☐ Agents/Brokers/Procurers (Agenti/broker/segналatori)

☒ Importers/Distributors (Importatori/Distributori)

☐ Manufacturers (Produttori)

☐ Other (Altro) Please detail (specificare):

Briefly describe the profile of your ideal partner (descrivere brevemente le caratteristiche dei partner ideali per la vostra azienda): We are looking for importers motivated, that believe in our products and in a green technology like a very important business for the future. Our philosophy is to discover and develop new market.

Please give any other information you consider useful (Altre informazioni che ritenete utili):

attachments (allegati)

☒ Electronic Catalogue or Brochure (Catalogo e/o depliant di presentazione dell'azienda in **INGLESE** in formato elettronico)

informazione tecnica

L'azienda dichiara di essere:

associata ad A.R.PRO.M.A. ☒ SI ☐ NO

espositrice alla Fiera della Meccanizzazione Agricola di Savigliano 2018 ☒ SI ☐ NO